



**Lake Havasu
Association of REALTORS®
Stats for Lake Havasu City**

Report Date 9/7/2011

| Month/Year Stats | July 2010 | July 2011 | 2010 Year To Date | 2011 Year To Date |
|------------------------|------------|------------|----------------------|----------------------|
| Listing Type | ALL | ALL | ALL | ALL |
| Total number sales | 128 | 171 | 1496 | 1493 |
| Total Dollars in Sales | 20,771,803 | 28,452,654 | 245,161,359 | 235,599,830 |
| Average Sale Price | 162,280 | 167,369 | 163,878 | 172,727 |
| Median Sale Price | 134,500 | 133,125 | 130,000 | 125,000 |
| Total Active Listings | 2086 | 1762 | N/A | N/A |

| | | | | |
|------------------------|--------------------|--------------------|--------------------|--------------------|
| Listing Type | Residential | Residential | Residential | Residential |
| Total number sales | 101 | 120 | 1189 | 1261 |
| Total Dollars in Sales | 16,547,229 | 19,176,286 | 203,236,064 | 204,049,228 |
| Average Sale Price | 163,834 | 159,802 | 170,930 | 161,944 |
| Median Sale Price | 140,400 | 131,061 | 140,000 | 133,750 |
| Total Active Listings | 861 | 708 | N/A | N/A |

| | | | | |
|------------------------|--------------------|--------------------|--------------------|--------------------|
| Listing Type | Vacant Land | Vacant Land | Vacant Land | Vacant Land |
| Total number sales | 16 | 12 | 183 | 157 |
| Total Dollars in Sales | 2,831,900 | 766,700 | 17,215,417 | 10,656,440 |
| Average Sale Price | 176,994 | 63,892 | 94,073 | 68,311 |
| Median Sale Price | 40,000 | 58,750 | 55,000 | 52,500 |
| Total Active Listings | 833 | 769 | N/A | N/A |

| | | | | |
|------------------------|-------------------|-------------------|-------------------|-------------------|
| Listing Type | Commercial | Commercial | Commercial | Commercial |
| Total number sales | 7 | 5 | 52 | 37 |
| Total Dollars in Sales | 537,174 | 1,518,150 | 13,102,374 | 3,861,650 |
| Average Sale Price | 76,739 | 303,630 | 251,969 | 190,601 |
| Median Sale Price | 33,600 | 256,500 | 54,000 | 82,400 |
| Total Active Listings | 266 | 247 | N/A | N/A |

| | | | | |
|------------------------|---------------------|---------------------|---------------------|---------------------|
| Listing Type | Multi-Family | Multi-Family | Multi-Family | Multi-Family |
| Total number sales | 4 | 3 | 58 | 38 |
| Total Dollars in Sales | 437,500 | 462,000 | 8,755,730 | 5,041,900 |
| Average Sale Price | 145,833 | 154,000 | 150,961 | 136,268 |
| Median Sale Price | 137,500 | 134,000 | 145,000 | 134,000 |
| Total Active Listings | 52 | 38 | N/A | N/A |